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What is claimed is:

## 1. A compound of Formula I:

$$(R^3)_k$$
 $(CR^6R^7)_m$ 
 $(CR^4R^5)_n$ 
 $(CR^8R^9)_q$ 
 $(CR^8R^9)_q$ 

## 5 wherein:

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Z is CH,  $CR^3$  or N, wherein when Z is CH or  $CR^3$ , k is 0-4 and t is 0 or 1, and when Z is N, k is 0-3 and t is 0;

Y is selected from -O-, -S-, -N( $\mathbb{R}^{12}$ )-, and -C( $\mathbb{R}^4$ )( $\mathbb{R}^5$ )-;

W¹ is selected from  $C_1$ - $C_6$  alkyl,  $C_0$ - $C_6$  alkyl  $C_3$ - $C_8$  cycloalkyl, aryl and Het, wherein said  $C_1$ - $C_8$  alkyl,  $C_3$ - $C_8$  cycloalkyl, Ar and Het are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl,  $-C_0$ - $C_6$  alkyl- $C_0$ 2 $R^{12}$ ,  $-C_0$ - $C_6$  alkyl- $C_0$ 8 $R^{12}$ ,  $-C_0$ - $C_6$  alkyl- $C_0$ 8 $R^{13}$ 8 $R^{14}$ ,  $-C_0$ - $R^{13}$ 8 $R^{14}$ ,  $-C_0$ - $R^{13}$ 8 $R^{14}$ ,  $-C_0$ - $R^{12}$ 9 $R^{12}$ 9,  $-C_0$ - $R^{12}$ 9,  $-C_0$ - $R^{12}$ 9,  $-C_0$ 9, alkyl- $-C_0$ 9

W<sup>2</sup> is selected from H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>2</sub>-C<sub>6</sub> alkenyl, C<sub>2</sub>-C<sub>6</sub> alkynyl,

-C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>,

-C<sub>0</sub>-C<sub>6</sub> alkyl-C(O)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-COR<sup>15</sup>,

-C<sub>0</sub>-C<sub>6</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OCONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>,

-C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar and

-C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or

substituted by one or more halo substituents, and wherein the C<sub>3</sub>-C<sub>7</sub> cycloalkyl, Ar and Het moieties of said -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>,

-C<sub>0</sub>-C<sub>6</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-C(O)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>,

-C<sub>0</sub>-C<sub>6</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OR<sup>12</sup>,

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-C_0-C_6 \text{ alkyl-SO}_3H, -C_0-C_6 \text{ alkyl-SO}_2NR^{13}R^{14}, -C_0-C_6 \text{ alkyl-SO}_2R^{12}, -C_0-C_6 \text{ alkyl-SOR}^{15}, -C_0-C
                 -C_0-C_6 alkyl-OCOR<sup>15</sup>, -C_0-C_6 alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-OC(O)OR<sup>15</sup>,
                 -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and
                 -C<sub>0</sub>-C<sub>8</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>8</sub> alkyl, is optionally unsubstituted or
                 substituted by one or more halo substituents;
                                                W³ is selected from the group consisting of: H, halo, C₁-C6 alkyl,
                  -C_0-C_6 alkyl-C(0)SR<sup>12</sup>, -C_0-C_6 alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-COR<sup>15</sup>,
                   -C_0-C_6 alkyl-OCOR<sup>15</sup>, -C_0-C_6 alkyl-OCONR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>,
                   -C0-C6 alkyl-NR^{13}COR^{15}, -C0-C6 alkyl-Het, -C1-C6 alkyl-Ar and
                   -C_1-C_6 alkyl-C_3-C_7 cycloalkyl, wherein said C_1-C_6 alkyl is optionally unsubstituted or
                   substituted by one or more halo substituents;
                                                   Q is selected from C<sub>3</sub>-C<sub>8</sub> cycloalkyl, Ar and Het; wherein said C<sub>3</sub>-C<sub>8</sub> cycloalkyl,
                    Ar and Het are optionally unsubstituted or substituted with one or more groups
                    independently selected from halo, cyano, nitro, C_1\text{-}C_6 alkyl, C_3\text{-}C_6 alkenyl,
                     C_3-C_6 alkynyl, -C_0-C_6 alkyl-CO_2R^{12}, -C_0-C_6 alkyl-C(O)SR^{12}, -C_0-C_6 alkyl-CONR^{13}R^{14},
                     -C_0-C_6 alkyl-COR<sup>15</sup>, -C_0-C_6 alkyl-NR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-SR<sup>12</sup>, -C_0-C_6 alkyl-OR<sup>12</sup>,
                     -C_{0}-C_{6} \text{ alkyl-SO}_{3}H, -C_{0}-C_{6} \text{ alkyl-SO}_{2}NR^{13}R^{14}, -C_{0}-C_{6} \text{ alkyl-SO}_{2}R^{12}, -C_{0}-C_{6} \text{ alkyl-SOR}^{15}, -C_{0}-C_{6} \text{ a
                     -C_0-C_6 alkyl-OCOR<sup>15</sup>, -C_0-C_6 alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-OC(O)OR<sup>15</sup>,
                     -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and
                      -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or
                      substituted by one or more halo substituents;
                                                      p is 0-8;
                                                      n is 2-8;
                                                      m is 0 or 1;
                                                      q is 0 or 1;
                                                      t is 0 or 1;
                                                       each R1 and R2 are independently selected from H, halo, C1-C6 alkyl,
                        C_3-C_6 alkenyl, C_3-C_6 alkynyl, -C_0-C_6 alkyl-NR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-OR<sup>12</sup>, -C_0-C_6 alkyl-SR<sup>12</sup>,
                         -C<sub>1</sub>-C<sub>6</sub> alkyl-Het, -C<sub>1</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>1</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, or R<sup>1</sup> and R<sup>2</sup>
                         together with the carbon to which they are attached form a 3-5 membered carbocyclic
                         or heterocyclic ring, wherein said heterocyclic ring contains one, or more heteroatoms
                          selected from N, O, and S, where any of said C<sub>1</sub>-C<sub>8</sub> alkyl is optionally unsubstituted or
                          substituted by one or more halo substituents;
                                                          each R3 is the same or different and is independently selected from halo, cyano,
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                          nitro, C_1-C_6 alkyl, C_3-C_6 alkenyl, C_3-C_6 alkynyl, -C_0-C_6 alkyl-Ar, -C_0-C_6 alkyl-Het,
                          -C_0-C_6 \text{ alkyl-} C_3-C_7 \text{ cycloalkyl, } -C_0-C_6 \text{ alkyl-} CO_2 R^{12}, -C_0-C_6 \text{ alkyl-} C(O) SR^{12},
                           -C_{0}-C_{6} \text{ alkyl-CONR}^{13} \text{R}^{14} \text{, } -C_{0}-C_{6} \text{ alkyl-COR}^{15} \text{, } -C_{0}-C_{6} \text{ alkyl-NR}^{13} \text{R}^{14} \text{, } -C_{0}-C_{6} \text{ alkyl-SR}^{12} \text{, } -C_{0}-C_{6} \text{ alkyl-S
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-C_0-C_6 \text{ alkyl-}OR^{12}, -C_0-C_6 \text{ alkyl-}SO_3H, -C_0-C_6 \text{ alkyl-}SO_2NR^{13}R^{14}, -C_0-C_6 \text{ alkyl-}SO_2R^{12}, -C_0-C_6 \text{ alkyl-}SO_2R^{12},
              -Co-C6 alkyl-SOR15, -Co-C6 alkyl-OCOR15, -Co-C6 alkyl-OC(O)NR13R14,
              -C_0-C_6 alkyl-OC(O)OR<sup>15</sup>, -C_0-C_6 alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -C_0-C_6 alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>,
               and -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or
               substituted by one or more halo substituents;
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                                  each R4 and R5 is independently selected from H, halo, C1-C6 alkyl,
               -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl;
                                  R<sup>6</sup> and R<sup>7</sup> are each independently selected from H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl,
               -Co-Ce alkyl-Het. -Co-Ce alkyl-Ar and -Co-Ce alkyl-C3-C7 cycloalkyl;
                                  R<sup>8</sup> and R<sup>9</sup> are each independently selected from H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl,
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               -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl;
                                  R<sup>10</sup> and R<sup>11</sup> are each independently selected from H, C<sub>1</sub>-C<sub>12</sub> alkyl,
               C<sub>3</sub>-C<sub>12</sub> alkenyl, C<sub>3</sub>-C<sub>12</sub> alkynyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-Het,
                -Co-Ca alkyl-C3-C7 cycloalkyl, -Co-C8 alkyl-O-Ar, -Co-C8 alkyl-O-Het,
               -C_0-C_8 \text{ alkyl-}O-C_3-C_7 \text{ cycloalkyl, } -C_0-C_8 \text{ alkyl-}S(O)_x-C_0-C_6 \text{ alkyl, } -C_0-C_8 \text{ alkyl-}S(O)_x-Ar,
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               -C_0-C_8 alkyl-S(O)<sub>x</sub>-Het, -C_0-C_8 alkyl-S(O)<sub>x</sub>-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C_0-C_8 alkyl-NH-Ar,
                -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Ar,
                -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-C<sub>3</sub>-C<sub>7</sub> cycloalkyl,
                -C_0-C_8 alkyl-Ar, -C_0-C_8 alkyl-Het and -C_0-C_8 alkyl-C_3-C_7 cycloalkyl, where x is 0, 1 or 2,
                or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form a 4-7
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                membered heterocyclic ring which optionally contains one or more additional
                heteroatoms selected from N, O, and S, wherein said C<sub>1</sub>-C<sub>12</sub> alkyl, C<sub>3</sub>-C<sub>12</sub> alkenyl, or
                C<sub>3</sub>-C<sub>12</sub> alkynyl is optionally substituted by one or more of the substituents independently
                selected from the group halo, -OH, -SH, -NH2, -NH(unsubstituted C1-C8 alkyl),
                -N(unsubstituted C<sub>1</sub>-C<sub>8</sub> alkyl)(unsubstituted C<sub>1</sub>-C<sub>8</sub> alkyl), unsubstituted -OC<sub>1</sub>-C<sub>8</sub> alkyl,
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                -CO<sub>2</sub>H, -CO<sub>2</sub>(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), -CONH<sub>2</sub>, -CONH(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl),
                -CON(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl)(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), -SO<sub>3</sub>H, -SO<sub>2</sub>NH<sub>2</sub>,
                -SO<sub>2</sub>NH(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl) and -SO<sub>2</sub>N(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl)(unsubstituted
                C<sub>1</sub>-C<sub>6</sub> alkyl);
                                    R<sup>12</sup> is selected from H, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar,
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                -C<sub>0</sub>-C<sub>6</sub> alkyl-Het and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl;
                                    each R13 and each R14 are independently selected from H, C1-C6 alkyl,
                 C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>6</sub> alkyl-Het and
                -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, or R<sup>13</sup> and R<sup>14</sup> together with the nitrogen to which they are
                 attached form a 4-7 membered heterocyclic ring which optionally contains one or more
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                 additional heteroatoms selected from N, O, and S; and
                                    R<sup>15</sup> is selected from C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>8</sub> alkynyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar,
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-C<sub>0</sub>-C<sub>6</sub> alkyl-Het and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl;

provided that R<sup>10</sup> and R<sup>11</sup> are not both H when Z is CH or N, Y is -O(CR<sup>4</sup>R<sup>5</sup>)-, n is 3, m is 1 and each R<sup>4</sup>, R<sup>5</sup>, R<sup>6</sup>, R<sup>7</sup> are H, W<sup>3</sup> is H, p is 0 or p is 1 or 2 and R<sup>1</sup> and R<sup>2</sup> are each H, k is 0 or k is 1 and R<sup>3</sup> is halo or C<sub>1</sub>-C<sub>4</sub> alkoxy, q is 0 or q is 1 or 2 and R<sup>8</sup> and R<sup>9</sup> are each H, Q is unsubstituted C<sub>3</sub>-C<sub>7</sub> cycloalkyl, phenyl or Het, or phenyl substituted by one or more substituents selected from halo, -CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>3</sub>, -CF<sub>3</sub>, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -OCH<sub>2</sub>CH<sub>2</sub>OH, -OCF<sub>3</sub>, -OCF<sub>2</sub>H, -SCH<sub>3</sub>, -SCF<sub>3</sub>, -SO<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>3</sub>, -OH, -OCH<sub>2</sub>CO<sub>2</sub>H, -CH<sub>2</sub>CONH<sub>2</sub>, -NO<sub>2</sub>, -CN, -N(CH<sub>3</sub>)<sub>2</sub>, and -NHC(O)CH<sub>3</sub>, or Het substituted by one or more substituents selected from: -C<sub>1</sub>-C<sub>3</sub> alkyl, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -CH<sub>2</sub>OH, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>-tert-C<sub>4</sub>H<sub>9</sub> alkyl, -CO<sub>2</sub>CH<sub>2</sub>-phenyl, -CONH<sub>2</sub>, -C(O)phenyl, -C(O)CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>2</sub>-phenyl, and oxo, t is 0, and W<sup>1</sup> and W<sup>2</sup> are each independently selected from unsubstituted cyclohexyl and unsubstituted phenyl; or provided that the compound is not:

3-[3-[[2-[3,4-bis(phenylmethoxy)phenyl]-2-hydroxyethyl](phenylmethyl)amino]propyl]-benzamide,

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(S)-2-hydroxy-5-[2-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]ethoxy]-benzamide,

5-[2-[[2-[3,5-bis(phenylmethoxy)phenyl]-2-

hydroxyethyl](phenylmethyl)amino]ethoxy]-2-hydroxy-benzamide,

2-hydroxy-4-[3-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]propoxy]-benzamide,

2-hydroxy-4-[2-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]ethoxy]-benzamide,

(R)-2-hydroxy-5-[2-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]ethoxy]-benzamide,

2-hydroxy-5-[3-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]propyl]-benzamide,

2-hydroxy-5-[2-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]ethoxy]-benzamide,

5-[2-[[2-(4-fluorophenyl)-2-hydroxyethyl](phenylmethyl)amino]ethoxy]-2-hydroxy-benzamide,

5-[2-[[2-[3-(aminosulfonyl)-4-methoxyphenyl]-2-

hydroxyethyl](phenylmethyl)amino]ethoxy]-2-hydroxy-benzamide,

(R)-4-[2-[[2-hydroxy-2-[3-

(trifluoromethyl)phenyl]ethyl](phenylmethyl)amino]ethoxy]-benzeneacetamide,

(R)-4-[2-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]ethoxy]-benzeneacetamide,

4-[2-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]ethoxy]-benzeneacetamide,

5-[2-[[2-(4-fluorophenyl)-2-hydroxyethyl](phenylmethyl)amino]ethoxy]-2-

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hydroxy-benzamine, or

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4-[2-[[2-[3,4-bis(phenylmethoxy)phenyl]-2-

hydroxyethyl](phenylmethyl)amino]ethoxy]-benzamide,

or a pharmaceutically acceptable salt or solvate thereof.

- 2. The compound according to claim 1, wherein p is 0, 1 or 2.
- 3. The compound according to claims 1 or 2, wherein t is 0.
- - 5. The compound according to any one of claims 1-4, wherein Z is CH.
  - 6. The compound according to any one of claims 1-5, wherein k is 0 or 1.
  - 7. The compound according to any one of claims 1-6, wherein  $R^3$  is selected from halo,  $C_1$ - $C_4$  alkyl and  $C_1$ - $C_4$  alkoxy.
    - 8. The compound according to any one of claims 1-7, wherein n is 2-4.
    - 9. The compound according to any one of claims 1-8, wherein n is 3.
- 25 10. The compound according to any one of claims 1-9, wherein q is 1.
  - 11. The compound according to any one of claims 1-10, wherein  $R^4$  and  $R^5$  are independently selected from H and  $C_1$ - $C_4$  alkyl.
- 12. The compound according to any one of claims 1-11, wherein R<sup>10</sup> and R<sup>11</sup> are independently selected from H and C<sub>1</sub>-C<sub>4</sub> alkyl, or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form a substituted or unsubstituted 4-7 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N and O, wherein the substituted ring is substituted with C<sub>1</sub>-C<sub>4</sub> alkyl.
  - 13. The compound according to any one of claims 1-12, wherein R<sup>10</sup> and R<sup>11</sup> are each independently selected from H, methyl and ethyl, or R<sup>10</sup> and R<sup>11</sup>, together

with the nitrogen to which they are attached, form a azetidinly, pyrrolidinly, piperidnyl, azepanyl, N-methyl-piperazinyl, or morpholinyl group.

14. The compound according to any one of claims 1-13, wherein Q is aryl.

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- 15. The compound according to any one of claims 1-14, wherein Q is phenyl optionally substituted with two substituents selected from halo and  $C_1$ - $C_4$  haloalkyl.
- 16. The compound according to any one of claims 1-15, wherein m is 0 or m is 1 and R<sup>6</sup> and R<sup>7</sup> are both H.
  - 17. The compound according to any one of claims 1-16, wherein W³ is H.
- 15. The compound according to any one of claims 1-17 wherein W<sup>1</sup> and W<sup>2</sup> are each unsubstituted phenyl or W<sup>1</sup> is unsubstituted phenyl and W<sup>2</sup> is methyl.
  - 19. A compound having Formula II:

 $R^{10} \longrightarrow (CR^{1}R^{2})_{p} \longrightarrow Z \longrightarrow (CR^{4}R^{5})_{n} \longrightarrow (CR^{8}R^{7})_{m}$   $(CR^{8}R^{9})_{q} \longrightarrow (CR^{8}R^{9})_{q}$ 

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wherein:

Z is CH or N, wherein k is 0, 1 or 2;

Y is -O- or -C( $R^4$ )( $R^5$ )-;

W<sup>1</sup> is selected from C<sub>1</sub>-C<sub>8</sub> alkyl, C<sub>3</sub>-C<sub>8</sub> cycloalkyl, aryl or Het, wherein said

C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>8</sub> cycloalkyl, Ar and Het are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-C(O)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>3</sub>H, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SOR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>,

and -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>GOR<sup>15</sup>, where said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents;

 $W^2$  is selected from H, halo,  $C_1$ - $C_6$  alkyl,  $C_2$ - $C_6$  alkenyl,  $C_2$ - $C_6$  alkynyl, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-C(0)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-COR<sup>15</sup>, 5 -C<sub>0</sub>-C<sub>4</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OCONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-Het, -C<sub>0</sub>-C<sub>4</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>4</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents, and wherein the C<sub>3</sub>-C<sub>7</sub> cycloalkyl, Ar and Het moieties of said -C<sub>0</sub>-C<sub>4</sub> alkyl-Het, -C<sub>0</sub>-C<sub>4</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>4</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl 10 are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-C(O)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>3</sub>H, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SOR<sup>15</sup>, 15 -C<sub>0</sub>-C<sub>4</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)OR<sup>15</sup>,  $-C_0-C_4$  alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>,  $-C_0-C_4$  alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents;

W³ is selected from the group consisting of: H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl,

-C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>,

-C<sub>0</sub>-C<sub>4</sub> alkyl-C(O)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-COR<sup>15</sup>,

-C<sub>0</sub>-C<sub>4</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OCONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>,

-C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-Het, -C<sub>1</sub>-C<sub>4</sub> alkyl-Ar and

25 -C<sub>1</sub>-C<sub>4</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents;

Q is phenyl or Het; wherein said phenyl or Het are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl,  $-C_0$ - $C_4$  alkyl- $-C_0$ - $-C_4$  alkyl- $-C_0$ - $-C_0$ - $-C_4$  alkyl- $-C_0$ - $-C_$ 

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p is 0-4;
n is 3;
m is 0 or 1;
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q is 0 or 1;

t is 0:

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each  $R^1$  and  $R^2$  are independently selected from H, fluoro,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_4$  alkyl- $OR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $SR^{12}$ ,  $-C_1$ - $C_4$  alkyl-Het,  $-C_1$ - $C_4$  alkyl-Ar and  $-C_1$ - $C_4$  alkyl- $C_3$ - $C_7$  cycloalkyl, where any of said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or substituted by one or more halo substituents;

each  $R^3$  is the same or different and is independently selected from halo, cyano,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_4$  alkyl- $NR^{13}R^{14}$ ,  $-C_0$ - $C_4$  alkyl- $OR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $SO_2NR^{13}R^{14}$ , and  $-C_0$ - $C_4$  alkyl- $CO_2H$ , wherein said  $C_1$ - $C_8$  alkyl is optionally unsubstituted or substituted by one or more halo substituents;

each  $R^4$  and  $R^5$  is independently selected from H, fluoro and  $C_1$ - $C_6$  alkyl;  $R^6$  and  $R^7$  are each independently selected from H, fluoro and  $C_1$ - $C_6$  alkyl;  $R^8$  and  $R^9$  are each independently selected from H, fluoro and  $C_1$ - $C_6$  alkyl;  $R^{10}$  and  $R^{11}$  are each independently selected from H,  $C_1$ - $C_{10}$  alkyl,

- $C_3-C_8 \text{ alkenyl}, \ C_3-C_8 \text{ alkynyl}, \ -C_0-C_6 \text{ alkyl-Ar}, \ -C_0-C_6 \text{ alkyl-Het}, \\ -C_0-C_6 \text{ alkyl-}C_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-O-Ar}, \ -C_0-C_6 \text{ alkyl-O-Het}, \ -C_0-C_6 \text{ alkyl-S(O)}_x-C_1-C_8 \text{ alkyl}, \ -C_0-C_6 \text{ alkyl-S(O)}_x-Ar, \\ -C_0-C_6 \text{ alkyl-S(O)}_x-Het, \ -C_0-C_6 \text{ alkyl-S(O)}_x-C_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-NH-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Ar}, \\ -C_0-C_6 \text{ alkyl-NH-Het}, \ -C_0-C_6 \text{ alkyl-NH-C}_3-C_7 \text{ cycloalkyl}, \ -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl-NH-Let}, \ -C_0-C_6 \text{ alkyl-NH-Le$
- -C<sub>0</sub>-C<sub>6</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>6</sub> alkyl-Het and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, where x is 0, 1 or 2, or R<sup>11</sup> and R<sup>12</sup>, together with the nitrogen to which they are attached, form a 4-7 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S, wherein said C<sub>1</sub>-C<sub>10</sub> alkyl, C<sub>3</sub>-C<sub>10</sub> alkenyl,
- C<sub>3</sub>-C<sub>10</sub> alkynyl are optionally substituted by one or more of the substituents independently selected from the group halo, -OH, -SH, -NH<sub>2</sub>, -NH(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), -N(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl)(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), unsubstituted -OC<sub>1</sub>-C<sub>4</sub> alkyl, -CO<sub>2</sub>H, -CO<sub>2</sub>(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), -CONH<sub>2</sub>, -CONH(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), -CON(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), -SO<sub>3</sub>H,
- 30 -SO₂NH₂, -SO₂NH(unsubstituted C₁-C₄ alkyl) and -SO₂N(unsubstituted C₁-C₄ alkyl);

 $R^{12}$  is selected from H,  $C_1\text{-}C_8$  alkyl,  $\text{-}C_0\text{-}C_4$  alkyl-Ar,  $\text{-}C_0\text{-}C_4$  alkyl-C3-C7 cycloalkyl;

each R<sup>13</sup> and R<sup>14</sup> are each independently selected from H, C<sub>1</sub>-C<sub>6</sub> alkyl,

-C<sub>0</sub>-C<sub>4</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>4</sub> alkyl-Het and -C<sub>0</sub>-C<sub>4</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, or R<sup>13</sup> and R<sup>14</sup>
together with the nitrogen to which they are attached form a 4-7 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S; and

 $R^{15}$  is selected from  $C_1$ - $C_6$  alkyl, - $C_0$ - $C_4$  alkyl-Ar, - $C_0$ - $C_4$  alkyl-Het and - $C_0$ - $C_4$  alkyl- $C_3$ - $C_7$  cycloalkyl;

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provided that R<sup>10</sup> and R<sup>11</sup> are not both H when Z is CH or N, Y is -O(CR<sup>4</sup>R<sup>5</sup>)-, n is 3, m is 1 and each R<sup>4</sup>, R<sup>5</sup>, R<sup>6</sup>, R<sup>7</sup> are H, W<sup>3</sup> is H, p is 0 or p is 1 or 2 and R<sup>1</sup> and R<sup>2</sup> are each H, k is 0 or k is 1 and R<sup>3</sup> is halo or C<sub>1</sub>-C<sub>4</sub> alkoxy, q is 0 or q is 1 or 2 and R<sup>8</sup> and R<sup>9</sup> are each H, Q is unsubstituted phenyl or Het, or phenyl substituted by one or more substituents selected from halo, -CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>3</sub>, -CF<sub>3</sub>, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -OCH<sub>2</sub>CH<sub>2</sub>OH, -OCF<sub>3</sub>, -OCF<sub>2</sub>H, -SCH<sub>3</sub>, -SCF<sub>3</sub>, -SO<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>3</sub>, -OH, -OCH<sub>2</sub>CO<sub>2</sub>H, -CH<sub>2</sub>CONH<sub>2</sub>, -NO<sub>2</sub>, -CN, -N(CH<sub>3</sub>)<sub>2</sub>, and -NHC(O)CH<sub>3</sub>, or Het substituted by one or more substituents selected from: -C<sub>1</sub>-C<sub>3</sub> alkyl, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -CH<sub>2</sub>OH, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>-tert-C<sub>4</sub>H<sub>9</sub> alkyl, -CO<sub>2</sub>CH<sub>2</sub>-phenyl, -CONH<sub>2</sub>, -C(O)phenyl, -C(O)CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>2</sub>-phenyl, and oxo, t is 0, and W<sup>1</sup> and W<sup>2</sup> are each independently selected from unsubstituted cyclohexyl and unsubstituted phenyl; or

provided that the compound is not 2-hydroxy-4-[3-[(2-hydroxy-2-phenylethyl)(phenylmethyl)amino]propoxy]-benzamide,

or a pharmaceutically acceptable salt or solvate thereof.

- The compound according to claims 1 or 19, wherein R<sup>1</sup>, R<sup>2</sup>, R<sup>3</sup>, R<sup>6</sup>, R<sup>7</sup>, 20. R<sup>8</sup>, R<sup>9</sup> and W<sup>3</sup> are each H; R<sup>4</sup> and R<sup>5</sup> are each independently selected from H and C<sub>1</sub>-C<sub>4</sub> alkyl, R<sup>10</sup> and R<sup>11</sup> are each independently selected from H, C<sub>1</sub>-C<sub>10</sub> alkyl, 20 -C<sub>1</sub>-C<sub>4</sub> alkyl-O-Ar, -S(O)<sub>2</sub>C<sub>1</sub>-C<sub>4</sub> alkyl, -S(O)<sub>2</sub>-Ar, -C<sub>0</sub>-C<sub>4</sub> alkyl-Het, where the Het group is selected from imidazolyl, thienyl (thiophenyl), morpholinyl, thiomorpholinyl, furyl, tetrahydrofuranyl, pyridyl, isoxazolyl, oxadiazolyl, triazolyl and thiazolyl; or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form a substituted or unsubstituted 4-7 membered heterocyclic ring which optionally contains one additional 25 heteroatom selected from N and O, wherein the substituted ring is substituted with C1-C4 alkyl, wherein when said C0-C4 alkyl is C1-C4 alkyl, said C1-C4 alkyl is unsubstituted or substituted by -CO<sub>2</sub>H or -CO<sub>2</sub>(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl); Z is CH; Y is -O- or -C(R4)(R5)-; Q is a substituted phenyl group, containing two substituents selected from halo and  $C_1$ - $C_4$  haloalkyl; p is 0, 1 or 2; n is 3; m is 0 or 1; q is 1; k is 0; 30 t is 0; and  $W^1$  and  $W^2$  are aryl or  $W^1$  is aryl and  $W^2$  is aryl or  $C_1$ - $C_4$  alkyl; or a pharmaceutically acceptable salt or solvate thereof.
- 21. The compound according to claims 1 or 19, wherein R<sup>1</sup>, R<sup>2</sup>, R<sup>3</sup>, R<sup>6</sup>, R<sup>7</sup>, R<sup>8</sup>, R<sup>9</sup> and W<sup>3</sup> are each H; ; R<sup>4</sup> and R<sup>5</sup> are each independently selected from H and methyl; R<sup>10</sup> and R<sup>11</sup> are each independently selected from H, methyl, ethyl, imidazol-2-yl-methyl-, 5-bromo-thiophen-2-yl-methyl- (or 5-bromo-thien-2-yl-methyl-), thiophen-2-yl-methyl- (or thien-2-yl-methyl-), 2-methoxy-ethyl-, 2-dimethylamino-ethyl-,

2-morpholin-4-yl-ethyl-, 2-methoxy-1-methyl-ethyl-, 2-methoxy-ethyl-, furan-2-yl-methyl-, 3-methyl-isoxazol-5-yl-methyl-, 2-thiomorpholin-4-yl-ethyl-, 2-pyrrolidin-1-yl-ethyl-, pyridin-3-yl-methyl-, 2-pyridin-2-yl-ethyl-, 3-phenoxy-ethyl-, 3-isopropoxy-propyl-, 3-methoxy-propyl-, 5-methyl-[1,3,4] oxadiazol-2-yl-methyl-, 4-methyl-thiazol-2-yl-methyl-, 1-thiophen-2-yl-ethyl-, thiophen-3-yl-methyl- 5-methyl-4H-[1,2,4]triazol-3-yl-methyl-, pyridin-2-yl-methyl-, tetrahydrofuran-2-yl-methyl-, 1-ethyl-pyrrolidin-2-yl-methyl-, octyl, decyl, 2-(2-hydroxy-ethoxy)-ethyl-, 1-carboxy-thiophen-2-yl-methyl- (or 1-carboxy-thien-2-yl-methyl-), phenyl, methyl-sulfonyl- (mesyl), phenyl-sulfonyl- (benzene sulfonyl), or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form an azetidinly, pyrrolidinyl, piperidnyl, azepanyl, 4-methyl-piperazin-1-yl, or morpholin-4-yl group; Z is CH; Y is -O-; Q is 2-chloro-3-(trifluoromethyl)phenyl; p is 1; n is 3; q is 1; k is 0; t is 0; m is 1; and W¹ and W² are each unsubstituted phenyl or W¹ is unsubstituted phenyl and W² is methyl; or a pharmaceutically acceptable salt or solvate thereof.

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## 22. A compound selected from:

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-1-morpholin-4-yl-ethanone;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-*N*-methyl-acetamide;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-*N*,*N*-dimethyl-acetamide;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-1-piperidyn-1-yl-ethanone;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-1-(4-methyl-piperazin-1-yl)-ethanone;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-1-pyrrolidin-1-yl-ethanone;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-N-ethyl-acetamide;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxyjphenyl)-*N,N*-diethyl-acetamide;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-1-azetidin-1-yl-ethanone;

2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-1-azepan-1-yl-ethanone;

(S)-2-(3-{3-[[2-chloro-3-(trifluoromethyl)benzyl](2-phenyl-propyl)amino]propoxy}-phenyl)-acetamide;

2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(1H-imidazol-2-ylmethyl)-acetamide;

- N-(5-bromo-thiophen-2-ylmethyl)-2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-acetamide;
- 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino}-propoxy}-phenyl)-N-thiophen-2-ylmethyl-acetamide;

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- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-methoxy-ethyl)-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl amino]-propoxy}-phenyl)-N-(2-dimethylamino-ethyl)-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-morpholin-4-yl-ethyl)-acetamide;
- 2-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-methoxy-1-methyl-ethyl)-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-methoxy-ethyl)-N-methyl-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N,N-bis-(2-methoxy-ethyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-furan-2-ylmethyl-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(3-methyl-isoxazol-5-ylmethyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-thiomorpholin-4-yl-ethyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-pyrrolidin-1-yl-ethyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-pyridin-3-ylmethyl-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(2-pyridin-2-yl-ethyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(3-phenoxy-ethyl)-acetamide;
  - 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(3-isopropoxy-propyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(3-methoxy-propyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(5-methyl-[1,3,4] oxadiazol-2-ylmethyl)-acetamide;

2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(4-methyl-thiazol-2-ylmethyl)-acetamide;

- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(1-thiophen-2-yl-ethyl)-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-thiophen-3-ylmethyl-acetamide;

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- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(5-methyl-4H-[1,2,4]triazol-3-ylmethyl)-acetamide;
- 2-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-pyridin-2-ylmethyl-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(tetrahydro-furan-2-ylmethyl)-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-(1-ethyl-pyrrolidin-2-ylmethyl)-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-octyl-acetamide;
- 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-decyl-acetamide;
- 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-[2-(2-hydroxy-ethoxy)-ethyl]-acetamide;
- [2-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-ethanoylamino]-2-thiophen-2-yl-acetic acid;
- 3-[2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-ethanoylamino]-propionic acid;
- 3-[2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-ethanoylamino]-acetic acid;
- (R)-2-(3-[3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-2-methyl-propoxy}phenyl)-1-morpholin-4-yl-ethanone;
- 2-(3-{(R)-3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-butoxy}-phenyl)-1-morpholin-4-yl-ethanone;
- 4-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-N,N-dimethyl-benzamide;
- 1-(4-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-1-morpholin-4-yl-methanone;
- 1-(4-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-1-(4-methyl-piperazin-1-yl)-methanone;
- 3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-N,N-dimethyl-benzamide;

3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-N-phenyl-benzamide;

- 1-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-1-morpholin-4-yl-methanone;
- 1-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-1-(4-methyl-piperazin-1-yl)-methanone;

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- N-[1-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-methanoyl]-methanesulfonamide;
- N-[1-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-methanoyl]-benzenesulfonamide;
- N-[2-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-ethanoyl-methanesulfonamide;
- N-[2-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-ethanoylj-benzenesulfonamide
- N-[-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl-ethanoyl]-N-methyl-benzenesulfonamide;
- N-[2-(3-[3-[(chlorotrifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-ethanoyl]-N-methyl-methanesulfonamide;
- 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-((S)-2-phenyl-propyl)-amino]-propoxy}-phenyl)-1-morpholin-4-yl-ethanone;
- 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-((S)-2-phenyl-propyl)-amino]-propoxy}-phenyl)-N- ethyl-acetamide;
- $2-(3-\{3-\{(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]-propoxy\}-phenyl)-N,N-dimethyl-acetamide;$
- 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]-propoxy}-phenyl)acetamide;
- 2-(3-{3-{(2-cChloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]-propoxy}-phenyl)- *N* methyl-acetamide;
- 2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]-propoxy}-phenyl)- N,N- dimethyl-acetamide,
  - and a stereoisomer, a stereoisomeric mixture or racemate thereof and a pharmaceutically acceptable salt or solvate thereof.
    - 23. The compound according to claim 22 selected from:
- 2-(3-{3-{(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino}-propoxy}phenyl)-*N*-methyl-acetamide,
  - 2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-*N*,*N*-dimethyl-acetamide,

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2-(3-[3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]propoxy}phenyl)-/V-ethyl-acetamide,

2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}phenyl)-N,N-bis-(2-methoxy-ethyl)-acetamide;

2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}phenyl)-N-thiophen-3-ylmethyl-acetamide;

2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]propoxy}-phenyl)acetamide;

2-(3-{3-{(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino}propoxy}-phenyl)-N-methyl-acetamide;

and a stereoisomer, a stereoisomeric mixture or racemate thereof and a pharmaceutically acceptable salt or solvate thereof.

The compound according to claim 1, wherein at least one of Y, W1, W2, 24.  $W^3$ , t,  $R^1$ ,  $R^2$ ,  $R^4$ ,  $R^5$ ,  $R^6$ ,  $R^7$ ,  $R^8$ ,  $R^9$ ,  $R^{10}$  or  $R^{11}$  is defined as follows: 15

## wherein:

Y is -S-, -N( $R^{12}$ )-, or -C( $R^4$ )( $R^5$ )-; or

W¹ is C₁-C6 alkyl or Het, optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro, C1-C8 alkyl, C3-C8 alkenyl,  $C_3-C_6$  alkynyl,  $-C_0-C_6$  alkyl- $CO_2R^{12}$ ,  $-C_0-C_6$  alkyl- $C(O)SR^{12}$ ,  $-C_0-C_6$  alkyl- $CONR^{13}R^{14}$ ,

 $-C_0-C_6$  alkyl- $COR^{15}$ ,  $-C_0-C_6$  alkyl- $NR^{13}R^{14}$ ,  $-C_0-C_6$  alkyl- $SR^{12}$ ,  $-C_0-C_6$  alkyl- $OR^{12}$ ,  $-C_0-C_6$  alkyl-SO<sub>3</sub>H,  $-C_0-C_6$  alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-SO<sub>2</sub>R<sup>12</sup>,  $-C_0-C_6$  alkyl-SOR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OC(O)OR<sup>15</sup>, -Co-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -Co-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and

-C<sub>0</sub>-C<sub>8</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>8</sub> alkyl, is optionally unsubstituted or substituted by one or more halo substituents; or

 $W^2$  is H, halo,  $C_1$ - $C_6$  alkyl,  $C_2$ - $C_6$  alkenyl,  $C_2$ - $C_6$  alkyl-NR  $^{13}$ R  $^{14}$ ,  $-C_0-C_6 \text{ alkyl-SR}^{12}, \ -C_0-C_6 \text{ alkyl-OR}^{12}, \ -C_0-C_6 \text{ alkyl-CO}_2 \\ \text{R}^{12}, \ -C_0-C_6 \text{ alkyl-C(O)SR}^{12}, \ -C_0-C_$  $-C_0-C_6$  alkyl-CONR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-COR<sup>15</sup>,  $-C_0-C_6$  alkyl-OCOR<sup>15</sup>,

 $-C_0-C_6$  alkyl-OCONR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-NR<sup>13</sup>COR<sup>15</sup>, 30 -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>1</sub>-C<sub>6</sub> alkyl-Ar or -C<sub>1</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents, and wherein the  $C_3$ - $C_7$  cycloalkyl, Ar and Het moieties of said - $C_0$ - $C_6$  alkyl-Het,  $-C_1-C_6$  alkyl-Ar and  $-C_1-C_8$  alkyl- $C_3-C_7$  cycloalkyl are optionally unsubstituted or

substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl, - $C_0$ - $C_6$  alkyl- $CO_2$ R<sup>12</sup>, - $C_0$ - $C_6$  alkyl-C(O)SR<sup>12</sup>,  $-C_0-C_6$  alkyl-CONR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-COR<sup>15</sup>,  $-C_0-C_6$  alkyl-NR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-SR<sup>12</sup>,  $-C_0-C_6 \text{ alkyl-}OR^{12}, -C_0-C_6 \text{ alkyl-}SO_3H, -C_0-C_6 \text{ alkyl-}SO_2NR^{13}R^{14}, -C_0-C_6 \text{ alkyl-}SO_2R^{12}, -C_0-C_6 \text{ alkyl-}SO_2R^{12},$ 

- $C_0$ - $C_6$  alkyl- $SOR^{15}$ , - $C_0$ - $C_6$  alkyl- $OCOR^{15}$ , - $C_0$ - $C_6$  alkyl- $OC(O)NR^{13}R^{14}$ , - $C_0$ - $C_6$  alkyl- $OC(O)OR^{15}$ , - $C_0$ - $C_6$  alkyl- $OC(O)OR^{15}$ , - $C_0$ - $C_6$  alkyl- $OC(O)OR^{15}$ , - $OC_6$  alkyl- $OC(O)OR^{15}$ , where said  $OC_6$  alkyl- $OC(O)OR^{15}$ , where said  $OC_6$  alkyl, is optionally unsubstituted or substituted by one or more halo substituents; or

 $W^3 \text{ is halo, } C_1\text{-}C_6 \text{ alkyl, } \text{-}C_0\text{-}C_6 \text{ alkyl-}NR^{13}R^{14}, \text{-}C_0\text{-}C_6 \text{ alkyl-}SR^{12}, \\ \text{-}C_0\text{-}C_6 \text{ alkyl-}OR^{12}, \text{-}C_0\text{-}C_6 \text{ alkyl-}CO_2R^{12}, \text{-}C_0\text{-}C_6 \text{ alkyl-}C(O)SR^{12}, \text{-}C_0\text{-}C_6 \text{ alkyl-}CONR^{13}R^{14}, \\ \text{-}C_0\text{-}C_6 \text{ alkyl-}COR^{15}, \text{-}C_0\text{-}C_6 \text{ alkyl-}OCOR^{15}, \text{-}C_0\text{-}C_6 \text{ alkyl-}OCONR^{13}R^{14}, \\ \text{-}C_0\text{-}C_6 \text{ alkyl-}NR^{13}CONR^{13}R^{14}, \text{-}C_0\text{-}C_6 \text{ alkyl-}NR^{13}COR^{15}, \text{-}C_0\text{-}C_6 \text{ alkyl-}Het, \text{-}C_1\text{-}C_6 \text{ alkyl-}Ar \\ \text{or -}C_1\text{-}C_6 \text{ alkyl-}C_3\text{-}C_7 \text{ cycloalkyl, wherein said } C_1\text{-}C_6 \text{ alkyl is optionally unsubstituted or substituted by one or more halo substituents; or }$ 

t is 1; or

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at least one  $R^1$  or  $R^2$  is halo,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl,  $-C_0$ - $C_6$  alkyl- $NR^{13}R^{14}$ ,  $-C_1$ - $C_6$  alkyl- $OR^{12}$ ,  $-C_1$ - $C_6$  alkyl- $SR^{12}$ ,  $-C_1$ - $C_6$  alkyl-Het,  $-C_1$ - $C_6$  alkyl-Ar and  $-C_1$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl, or  $R^1$  and  $R^2$  together with the carbon to which they are attached form a 3-5 membered carbocyclic or heterocyclic ring, wherein said heterocyclic ring contains one, or more heteroatoms selected from N, O, and S, where any of said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or substituted by one or more halo substituents; or

at least one  $R^4$  or  $R^5$  is halo,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_6$  alkyl-Het,  $-C_0$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl; or

at least one  $R^6$  or  $R^7$  is halo,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_6$  alkyl-Het,  $-C_0$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl; or

at least one of  $R^8$  or  $R^9$  is halo,  $-C_0-C_6$  alkyl-Het,  $-C_0-C_6$  alkyl-Ar or  $-C_0-C_6$  alkyl- $C_3-C_7$  cycloalkyl; or

at least one of R<sup>10</sup> and R<sup>11</sup> is C<sub>1</sub>-C<sub>12</sub> alkyl, C<sub>3</sub>-C<sub>12</sub> alkenyl, C<sub>3</sub>-C<sub>12</sub> alkynyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-O-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-O-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-O-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-S(O)<sub>x</sub>-C<sub>1</sub>-C<sub>6</sub> alkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-S(O)<sub>x</sub>-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-S(O)<sub>x</sub>-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-S(O)<sub>x</sub>-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-C<sub>3</sub>-C<sub>7</sub> cycloalkyl,

-C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-Het or -C<sub>0</sub>-C<sub>8</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, where x is 0, 1 or 2, or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form a 4-7 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S, wherein said C<sub>1</sub>-C<sub>8</sub> alkyl is optionally substituted by one or more of the substituents independently selected from the group halo, -OH, -SH, -NH<sub>2</sub>, -NH(unsubstituted C<sub>1</sub>-C<sub>8</sub> alkyl), -N(unsubstituted C<sub>1</sub>-C<sub>8</sub> alkyl) (unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), unsubstituted -OC<sub>1</sub>-C<sub>8</sub> alkyl, -CO<sub>2</sub>H, -CO<sub>2</sub>(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), -CONH<sub>2</sub>, -CONH(unsubstituted

 $C_1$ - $C_6$  alkyl), -CON(unsubstituted  $C_1$ - $C_6$  alkyl)(unsubstituted  $C_1$ - $C_6$  alkyl), -SO<sub>3</sub>H, -SO<sub>2</sub>NH<sub>2</sub>, -SO<sub>2</sub>NH(unsubstituted  $C_1$ - $C_6$  alkyl) and -SO<sub>2</sub>N(unsubstituted  $C_1$ - $C_6$  alkyl).

- 5 25. The compound according to claim 1, wherein at least one of  $R^4$ ,  $R^5$ ,  $R^{10}$ ,  $R^{11}$ , or  $W^2$  is defined as follows, wherein at least one of  $R^4$ ,  $R^5$ ,  $R^{10}$  or  $R^{11}$  is not H, or  $W^2$  is  $C_1$ - $C_4$  alkyl or Het.
- The compound according to claim 1, provided that R<sup>10</sup> and R<sup>11</sup> are not both H when: Z is CH, CR3 or N, wherein when Z is CH or CR3, k is 0-4 and when Z is 10 N, k is 0-3; Y is -O-;  $W^1$  and  $W^2$  are each independently  $C_3$ - $C_8$  cycloalkyl or aryl; wherein said C<sub>3</sub>-C<sub>8</sub> cycloalkyl and Ar are optionally unsubstituted or substituted as defined herein; Q is C<sub>3</sub>-C<sub>8</sub> cycloalkyl, Ar or 4-8 membered Het; wherein said C<sub>3</sub>-C<sub>8</sub> cycloalkyl, Ar or Het are optionally unsubstituted or substituted as defined herein;  $W^3$  is H; p is 0-6; n is 2-8; m is 0 or 1; q is 0 or 1; t is 0; each  $R^1$  and  $R^2$  are 15 independently H, C<sub>1</sub>-C<sub>6</sub> alkyl, -OC<sub>1</sub>-C<sub>6</sub> alkyl or -SC<sub>1</sub>-C<sub>6</sub> alkyl; each R<sup>3</sup> is the same or different and is independently halo, cyano, nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, -OC<sub>1</sub>-C<sub>6</sub> alkyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -COR<sup>15</sup>, -SR<sup>12</sup>, -SOR<sup>15</sup>, -SO<sub>2</sub>R<sup>12</sup> (where R<sup>12</sup> is H,  $C_1$ - $C_6$  alkyl or  $C_3$ - $C_6$  alkenyl and  $R^{15}$  is  $C_1$ - $C_6$  alkyl or  $C_3$ - $C_6$  alkenyl), -OCOC<sub>1</sub>- $C_6$  alkyl, -OC(O)NR<sup>13</sup>R<sup>14</sup>, -CONR<sup>13</sup>R<sup>14</sup>, -Co-Co alkyl-NR<sup>13</sup>R<sup>14</sup> (where each R<sup>13</sup> and each R<sup>14</sup> are 20 independently selected from H, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, and C<sub>3</sub>-C<sub>6</sub> alkynyl) or a 5-6 membered Het; each R<sup>4</sup>, R<sup>5</sup>, R<sup>6</sup>, R<sup>7</sup> and R<sup>8</sup> are H; and R<sup>9</sup> is H or C<sub>1</sub>-C<sub>6</sub> alkyl;
- 27. A pharmaceutical composition comprising a compound according to any one of claims 1-26.
  - 28. The pharmaceutical composition according to claim 27 further comprising a pharmaceutically acceptable carrier or diluent.
- 30 29. A method for the prevention or treatment of an LXR mediated disease or condition comprising administering a therapeutically effective amount of a compound having Formula I-A:

$$(R^{3})_{k}$$

$$(CR^{6}R^{7})_{m}$$

$$(CR^{4}R^{5})_{n}$$

$$(CR^{6}R^{7})_{q}$$

$$(CR^{6}R^{9})_{q}$$

$$(CR^{6}R^{9})_{q}$$

$$(CR^{6}R^{9})_{q}$$

wherein:

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Z is CH, CR<sup>3</sup> or N, wherein when Z is CH or CR<sup>3</sup>, k is 0-4 and t is 0 or 1, and when Z is N, k is 0-3 and t is 0;

Y is selected from -O-, -S-, -N( $\mathbb{R}^{12}$ )-, and -C( $\mathbb{R}^4$ )( $\mathbb{R}^5$ )-;

 $W^1$  is selected from  $C_1$ - $C_6$  alkyl,  $C_0$ - $C_6$  alkyl  $C_3$ - $C_8$  cycloalkyl, aryl and Het, wherein said  $C_1$ - $C_8$  alkyl,  $C_3$ - $C_8$  cycloalkyl, Ar and Het are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl,  $-C_0$ - $C_6$  alkyl- $CO_2$ R<sup>12</sup>,  $-C_0$ - $C_6$  alkyl-C(O)SR<sup>12</sup>,  $-C_0$ - $C_6$  alkyl- $CONR^{13}R^{14}$ ,  $-C_0$ - $C_6$  alkyl- $COR^{15}$ ,  $-C_0$ - $C_6$  alkyl- $COR^{15}$ ,  $-C_0$ - $C_6$  alkyl- $COR^{12}$ ,  $-C_0$ - $C_6$  alkyl- $COR^{12}$ ,  $-C_0$ - $C_6$  alkyl- $COR^{12}$ ,  $-C_0$ - $C_6$  alkyl- $COR^{15}$ ,  $-C_0$ - $C_6$  alkyl- $COCOR^{15}$ , where said  $C_1$ - $C_6$  alkyl, is optionally unsubstituted or substituted by one or more halo substituents;

 $W^2$  is selected from H, halo,  $C_1$ - $C_6$  alkyl,  $C_2$ - $C_6$  alkenyl,  $C_2$ - $C_6$  alkynyl,  $-C_0$ - $C_6$  alkyl- $NR^{13}R^{14}$ ,  $-C_0$ - $C_6$  alkyl- $SR^{12}$ ,  $-C_0$ - $C_6$  alkyl- $OR^{12}$ ,  $-C_0$ - $C_6$  alkyl- $CO_2R^{12}$ ,  $-C_0$ - $C_6$  alkyl- $CO_2R^{13}$ , wherein said  $CO_2R^{13}$  alkyl- $CO_2R^{13}$  alkyl- $CO_2R^{13}$ , and  $-CO_2R^{13}$  alkyl- $-CO_3R^{13}$ , and  $-CO_3R^{13}$  alkyl- $-CO_3$ 

are optionally unsubstituted or substituted with one or more groups independently

25 selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkyl- $C_6$ 

-C<sub>0</sub>-C<sub>6</sub> alkyl-SO<sub>3</sub>H, -C<sub>0</sub>-C<sub>6</sub> alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SOR<sup>15</sup>,

 $-C_0-C_6$  alkyl-OCOR<sup>15</sup>,  $-C_0-C_6$  alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-OC(O)OR<sup>15</sup>,

30 -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>6</sub> alkyl, is optionally unsubstituted or substituted by one or more halo substituents;

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W<sup>3</sup> is selected from the group consisting of: H, halo, C<sub>1</sub>-C<sub>8</sub> alkyl.
                      -C_0-C_6 \text{ alkyl-NR}^{13} R^{14}, -C_0-C_6 \text{ alkyl-SR}^{12}, -C_0-C_6 \text{ alkyl-OR}^{12}, -C_0-C_6 \text{ alkyl-CO}_2 R^{12}, -C_0-C_6 \text{ alkyl-NR}^{13} R^{14}, -C_0-C_6 \text{ alkyl-NR}^{12}, -C_0-C_6 \text
                       -Cn-C6 alkyl-C(0)SR<sup>12</sup>, -C0-C6 alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C0-C6 alkyl-COR<sup>15</sup>,
                       -Co-C6 alkyl-OCOR<sup>15</sup>, -Co-C6 alkyl-OCONR<sup>13</sup>R<sup>14</sup>, -Co-C6 alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>,
                      -Co-Ce alkyl-NR<sup>13</sup>COR<sup>15</sup>, -Co-Ce alkyl-Het, -C1-Ce alkyl-Ar and
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                     -C_1-C_6 alkyl-C_3-C_7 cycloalkyl, wherein said C_1-C_6 alkyl is optionally unsubstituted or
                       substituted by one or more halo substituents;
                                                  Q is selected from C<sub>3</sub>-C<sub>8</sub> cycloalkyl, Ar and Het; wherein said C<sub>3</sub>-C<sub>8</sub> cycloalkyl,
                       Ar and Het are optionally unsubstituted or substituted with one or more groups
                       independently selected from halo, cyano, nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl,
10
                       C_3-C_6 alkynyl, -C_0-C_6 alkyl-CO_2R^{12}, -C_0-C_6 alkyl-C(O)SR^{12}, -C_0-C_6 alkyl-CONR^{13}R^{14},
                       -C<sub>0</sub>-C<sub>6</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OR<sup>12</sup>,
                       -C_0-C_6 alkyl-SO<sub>3</sub>H, -C_0-C_6 alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C_0-C_6 alkyl-SO<sub>2</sub>R<sup>12</sup>, -C_0-C_6 alkyl-SOR<sup>15</sup>,
                       -Co-C6 alkyl-OCOR15, -Co-C6 alkyl-OC(O)NR13R14, -Co-C6 alkyl-OC(O)OR15,
                       -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and
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                       -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>8</sub> alkyl is optionally unsubstituted or
                     substituted by one or more halo substituents;
                                                  p is 0-8;
                                                  n is 2-8;
20
                                                  m is 0 or 1;
                                                  q is 0 or 1;
                                                  t is 0 or 1:
                                                  each R<sup>1</sup> and R<sup>2</sup> are independently selected from H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl,
                       C_{3}-C_{6} \text{ alkenyl, } C_{3}-C_{6} \text{ alkynyl, } -C_{0}-C_{6} \text{ alkyl-NR}^{13}R^{14}, \text{ } -C_{0}-C_{6} \text{ alkyl-OR}^{12}, \text{ } -C_{0}-C_{6} \text{ alkyl-SR}^{12}, \text{ } -C_{0}-C_{6} \text
                       -C<sub>1</sub>-C<sub>6</sub> alkyl-Het, -C<sub>1</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>1</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, or R<sup>1</sup> and R<sup>2</sup>
 25
                       together with the carbon to which they are attached form a 3-5 membered carbocyclic
                        or heterocyclic ring, wherein said heterocyclic ring contains one, or more heteroatoms
                       selected from N, O, and S, where any of said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or
                        substituted by one or more halo substituents;
                                                   each R<sup>3</sup> is the same or different and is independently selected from halo, cyano,
 30
                       nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkyl-Het,
                        -C_0-C_6 alkyl-C_3-C_7 cycloalkyl, -C_0-C_6 alkyl-CO_2R^{12}, -C_0-C_6 alkyl-C(O)SR^{12},
                        -C<sub>0</sub>-C<sub>6</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SR<sup>12</sup>,
                       -C<sub>0</sub>-C<sub>6</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SO<sub>3</sub>H, -C<sub>0</sub>-C<sub>6</sub> alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-SO<sub>2</sub>R<sup>12</sup>,
                       -C<sub>0</sub>-C<sub>6</sub> alkyl-SOR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>,
 35
                       -C<sub>0</sub>-C<sub>6</sub> alkyl-OC(0)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(0)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>C(0)NR<sup>13</sup>R<sup>14</sup>.
                        and -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, wherein said C<sub>1</sub>-C<sub>8</sub> alkyl is optionally unsubstituted or
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substituted by one or more halo substituents;

each R4 and R5 is independently selected from H, halo, C1-C8 alkyl, - $C_0$ - $C_6$  alkyl-Het, - $C_0$ - $C_6$  alkyl-Ar and - $C_0$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl; R<sup>6</sup> and R<sup>7</sup> are each independently selected from H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl, - $C_0$ - $C_6$  alkyl-Het, - $C_0$ - $C_6$  alkyl-Ar and - $C_0$ - $C_8$  alkyl- $C_3$ - $C_7$  cycloalkyl; R<sup>8</sup> and R<sup>9</sup> are each independently selected from H, halo, C<sub>1</sub>-C<sub>6</sub> alkyl, 5 -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl; R<sup>10</sup> and R<sup>11</sup> are each independently selected from H, C<sub>1</sub>-C<sub>12</sub> alkyl,  $C_3$ - $C_{12}$  alkenyl,  $C_3$ - $C_{12}$  alkynyl, - $C_0$ - $C_8$  alkyl-Ar, - $C_0$ - $C_8$  alkyl-Het, -Co-Ca alkyl-C3-C7 cycloalkyl, -C0-C8 alkyl-O-Ar, -C0-C8 alkyl-O-Het,  $-C_0-C_8 \text{ alkyl-}O-C_3-C_7 \text{ cycloalkyl, } -C_0-C_8 \text{ alkyl-}S(O)_x-C_0-C_6 \text{ alkyl, } -C_0-C_8 \text{ alkyl-}S(O)_x-Ar,$ 10  $-C_0-C_8$  alkyl-S(O)<sub>x</sub>-Het,  $-C_0-C_8$  alkyl-S(O)<sub>x</sub>-C<sub>3</sub>-C<sub>7</sub> cycloalkyl,  $-C_0-C_8$  alkyl-NH-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-NH-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Het, -C<sub>0</sub>-C<sub>8</sub> alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>8</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>8</sub> alkyl-Het and -C<sub>0</sub>-C<sub>8</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, where x is 0, 1 or 2, or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form a 4-7 15 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S, wherein said C<sub>1</sub>-C<sub>12</sub> alkyl, C<sub>3</sub>-C<sub>12</sub> alkenyl, or C<sub>3</sub>-C<sub>12</sub> alkynyl is optionally substituted by one or more of the substituents independently selected from the group halo, -OH, -SH, -NH2, -NH(unsubstituted C1-C6 alkyl), -N(unsubstituted  $C_1$ - $C_6$  alkyl)(unsubstituted  $C_1$ - $C_6$  alkyl), unsubstituted -OC1- $C_6$  alkyl, 20 -CO<sub>2</sub>H, -CO<sub>2</sub>(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), -CONH<sub>2</sub>, -CONH(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), -CON(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl)(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl), -SO<sub>3</sub>H, -SO<sub>2</sub>NH<sub>2</sub>, -SO<sub>2</sub>NH(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl) and -SO<sub>2</sub>N(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl)(unsubstituted C<sub>1</sub>-C<sub>6</sub> alkyl); R<sup>12</sup> is selected from H, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar, 25 -C<sub>0</sub>-C<sub>6</sub> alkyi-Het and -C<sub>0</sub>-C<sub>6</sub> alkyi-C<sub>3</sub>-C<sub>7</sub> cycloalkyi; each R13 and each R14 are independently selected from H, C1-C6 alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl, - $C_0$ - $C_6$  alkyl-Ar, - $C_0$ - $C_6$  alkyl-Het and  $-C_0-C_6$  alkyl- $C_3-C_7$  cycloalkyl, or R<sup>13</sup> and R<sup>14</sup> together with the nitrogen to which they are attached form a 4-7 membered heterocyclic ring which optionally contains one or more 30 additional heteroatoms selected from N, O, and S; and R<sup>15</sup> is selected from C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-Ar, -C<sub>0</sub>-C<sub>6</sub> alkyl-Het and -C<sub>0</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl; provided that R10 and R11 are not both H when Z is CH or N, Y is -O(CR4R5)-, n is 3, m is 1 and each  $R^4$ ,  $R^5$ ,  $R^6$ ,  $R^7$  are H,  $W^3$  is H, p is 0 or p is 1 or 2 and  $R^1$  and  $R^2$ 35 are each H, k is 0 or k is 1 and R3 is halo or C1-C4 alkoxy, q is 0 or q is 1 or 2 and R8 and R9 are each H, Q is unsubstituted C3-C7 cycloalkyl, phenyl or Het, or phenyl

substituted by one or more substituents selected from halo, -CH3, -CH2CH3, -CF3,

-OC<sub>1</sub>-C<sub>4</sub> alkyl, -OCH<sub>2</sub>CH<sub>2</sub>OH, -OCF<sub>3</sub>, -OCF<sub>2</sub>H, -SCH<sub>3</sub>, -SCF<sub>3</sub>, -SO<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>3</sub>, -OH, -OCH<sub>2</sub>CO<sub>2</sub>H, -CH<sub>2</sub>CONH<sub>2</sub>, -NO<sub>2</sub>, -CN, -N(CH<sub>3</sub>)<sub>2</sub>, and -NHC(O)CH<sub>3</sub>, or Het substituted by one or more substituents selected from: -C<sub>1</sub>-C<sub>3</sub> alkyl, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -CH<sub>2</sub>OH, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>-tert-C<sub>4</sub>H<sub>9</sub> alkyl, -CO<sub>2</sub>CH<sub>2</sub>-phenyl, -CONH<sub>2</sub>, -C(O)phenyl, -C(O)CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>2</sub>-phenyl, and oxo, t is 0, and W<sup>1</sup> and W<sup>2</sup> are each independently selected from unsubstituted cyclohexyl and unsubstituted phenyl; or a pharmaceutically acceptable salt or solvate thereof.

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- 30. The method according to claim 29, wherein p is 0 or 1 and q is 1.
- - 32. The method according to any one of claims 29-31, wherein Z is CH.
  - 33. The method according to any one of claims 29-32, wherein k is 0 or 1.
  - 34. The method according to any one of claims 29-33, wherein  $R^3$  is selected from halo,  $C_1$ - $C_4$  alkyl and  $C_1$ - $C_4$  alkoxy.
    - 35. The method according to any one of claims 29-34, wherein n is 3.
    - 36. The method according to any one of claims 29-35, wherein  $R^{10}$  is H or  $C_1$ - $C_4$  alkyl.
  - 37. The method according to any one of claims 29-36, wherein Q is phenyl optionally substituted with two substituents selected from halo and C<sub>1</sub>-C<sub>4</sub> haloalkyl.
- 38. The method according to any one of claims 29-37 wherein  $W^1$  and  $W^2$  are unsubstituted phenyl.

39. A method for the prevention or treatment of an LXR mediated disease or condition comprising administering a therapeutically effective amount of a compound having Formula II-A:

5 wherein:

Z is CH or N, wherein k is 0, 1 or 2; Y is -O- or -C( $\mathbb{R}^4$ )( $\mathbb{R}^5$ )-;

W<sup>1</sup> is selected from C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>8</sub> cycloalkyl, aryl or Het, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>8</sub> cycloalkyl, Ar and Het are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro, C<sub>1</sub>-C<sub>6</sub> alkyl, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-C(O)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>3</sub>H, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>8</sub>H, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SO<sub>8</sub>H, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, alkyl-OC(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents;

W2 is selected from H, halo, C1-C6 alkyl, C2-C6 alkenyl, C2-C6 alkynyl, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>. -C<sub>0</sub>-C<sub>4</sub> alkyl-C(0)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-COR<sup>15</sup>, 20 -C<sub>0</sub>-C<sub>4</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OCONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-Het, -C<sub>0</sub>-C<sub>4</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>4</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents, and wherein the C3-C7 cycloalkyl, Ar and Het moieties of said -C<sub>0</sub>-C<sub>4</sub> alkyl-Het, -C<sub>0</sub>-C<sub>4</sub> alkyl-Ar and -C<sub>0</sub>-C<sub>4</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl 25 are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro, C1-C6 alkyl, C3-C6 alkenyl, C3-C6 alkynyl, -C<sub>0</sub>-C<sub>4</sub> alkyl-CO<sub>2</sub>R<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-C(0)SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-SR<sup>12</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OR<sup>12</sup>,  $-C_0-C_4 \text{ alkyl-SO}_3\text{H, } -C_0-C_4 \text{ alkyl-SO}_2\text{NR}^{13}\text{R}^{14}, -C_0-C_4 \text{ alkyl-SO}_2\text{R}^{12}, -C_0-C_4 \text{ alkyl-SOR}^{15},$ 30 -C<sub>0</sub>-C<sub>4</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>4</sub> alkyl-OC(O)OR<sup>15</sup>,  $-C_0-C_4$  alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>,  $-C_0-C_4$  alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and

- $C_0$ - $C_4$  alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or substituted by one or more halo substituents;

 $W^3$  is selected from the group consisting of: H, halo,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_4$  alkyl- $NR^{13}R^{14}$ ,  $-C_0$ - $C_4$  alkyl- $SR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $OR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $CO_2R^{12}$ ,  $-C_0$ - $C_4$  alkyl- $CO_2R^{13}R^{14}$ ,  $-C_0$ - $C_4$  alkyl- $CO_2R^{15}$ ,  $-C_0$ - $-C_0R^{15}$ ,  $-C_0$ - $-C_0$ , alkyl- $-C_0$ - $-C_0$ , alkyl- $-C_0$ , alkyl- $-C_0$ - $-C_0$ , alkyl- $-C_0$ , al

Q is phenyl or Het; wherein said phenyl or Het are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl,  $-C_0$ - $C_4$  alkyl- $CO_2R^{12}$ ,  $-C_0$ - $C_4$  alkyl- $C(O)SR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $COR^{13}R^{14}$ ,  $-C_0$ - $C_4$  alkyl- $COR^{15}$ ,  $-C_0$ - $C_4$  alkyl- $COR^{13}R^{14}$ ,  $-C_0$ - $C_4$  alkyl- $COR^{15}$ ,  $-C_0$ - $C_4$  alkyl- $COR^{15}R^{14}$ , and  $-C_0$ - $C_4$  alkyl- $COR^{15}R^{14}R^{14}$ , where said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or substituted by one or more halo substituents,

p is 0-4;
20 n is 3;
m is 0 or 1;
q is 0 or 1;
t is 0;

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each  $R^1$  and  $R^2$  are independently selected from H, fluoro,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_4$  alkyl- $OR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $SR^{12}$ ,  $-C_1$ - $C_4$  alkyl-Het,  $-C_1$ - $C_4$  alkyl-Ar and  $-C_1$ - $C_4$  alkyl- $C_3$ - $C_7$  cycloalkyl, where any of said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or substituted by one or more halo substituents;

each  $R^3$  is the same or different and is independently selected from halo, cyano,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_4$  alkyl- $NR^{13}R^{14}$ ,  $-C_0$ - $C_4$  alkyl- $OR^{12}$ ,  $-C_0$ - $C_4$  alkyl- $SO_2NR^{13}R^{14}$ , and  $-C_0$ - $C_4$  alkyl- $CO_2H$ , wherein said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or substituted by one or more halo substituents;

each  $R^4$  and  $R^5$  is independently selected from H, fluoro and  $C_1$ - $C_6$  alkyl;  $R^6$  and  $R^7$  are each independently selected from H, fluoro and  $C_1$ - $C_6$  alkyl;  $R^8$  and  $R^9$  are each independently selected from H, fluoro and  $C_1$ - $C_6$  alkyl;  $R^{10}$  and  $R^{11}$  are each independently selected from H,  $C_1$ - $C_{10}$  alkyl,

$$\begin{split} &C_3\text{-}C_8 \text{ alkenyl, } C_3\text{-}C_8 \text{ alkynyl, } \text{-}C_0\text{-}C_6 \text{ alkyl-Ar, } \text{-}C_0\text{-}C_6 \text{ alkyl-Het,} \\ &-C_0\text{-}C_6 \text{ alkyl-}C_3\text{-}C_7 \text{ cycloalkyl, } \text{-}C_0\text{-}C_6 \text{ alkyl-O-Ar, } \text{-}C_0\text{-}C_6 \text{ alkyl-O-Het, } \text{-}C_0\text{-}C_6 \text{ alkyl-O-C_0-C_0-Bellyl-S(O)_x-C_1-C_0-Bellyl, } \text{-}C_0\text{-}C_0 \text{ alkyl-S(O)_x-Ar,} \end{split}$$

 $-C_0-C_6 \text{ alkyl-S(O)}_x\text{-Het, }-C_0-C_6 \text{ alkyl-S(O)}_x-C_3-C_7 \text{ cycloalkyl, }-C_0-C_6 \text{ alkyl-NH-Ar.}$  $-C_0-C_6 \text{ alkyl-NH-Het, } -C_0-C_6 \text{ alkyl-NH-} -C_3-C_7 \text{ cycloalkyl, } -C_0-C_6 \text{ alkyl-N(} C_1-C_4 \text{ alkyl)-} Ar,$  $-C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-Het, } -C_0-C_6 \text{ alkyl-N(C}_1-C_4 \text{ alkyl)-C}_3-C_7 \text{ cycloalkyl,} \\$  $-C_0-C_6$  alkyl-Ar,  $-C_0-C_6$  alkyl-Het and  $-C_0-C_6$  alkyl- $C_3-C_7$  cycloalkyl, where x is 0, 1 or 2, or R<sup>11</sup> and R<sup>12</sup>, together with the nitrogen to which they are attached, form a 4-7 5 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S, wherein said  $C_1$ - $C_{10}$  alkyl,  $C_3$ - $C_{10}$  alkenyl,  $C_3\text{-}C_{10}$  alkynyl are optionally substituted by one or more of the substituents independently selected from the group halo, -OH, -SH, -NH<sub>2</sub>, -NH(unsubstituted  $C_1$ - $C_4$  alkyl), -N(unsubstituted  $C_1$ - $C_4$  alkyl)(unsubstituted  $C_1$ - $C_4$  alkyl), unsubstituted 10 -OC1-C4 alkyl, -CO2H, -CO2(unsubstituted C1-C4 alkyl), -CONH2, -CONH(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), -CON(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl)(unsubstituted C<sub>1</sub>-C<sub>4</sub> alkyl), -SO<sub>3</sub>H, -SO₂NH₂, -SO₂NH(unsubstituted C₁-C₄ alkyl) and -SO₂N(unsubstituted  $C_1$ - $C_4$  alkyl)(unsubstituted  $C_1$ - $C_4$  alkyl);

 $R^{12}$  is selected from H,  $C_1$ - $C_6$  alkyi,  $-C_0$ - $C_4$  alkyi-Ar,  $-C_0$ - $C_4$  alkyi-Het and  $-C_0$ - $C_4$  alkyi- $C_3$ - $C_7$  cycloalkyi;

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each  $R^{13}$  and  $R^{14}$  are each independently selected from H,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_4$  alkyl-Ar,  $-C_0$ - $C_4$  alkyl-Het and  $-C_0$ - $C_4$  alkyl- $C_3$ - $C_7$  cycloalkyl, or  $R^{13}$  and  $R^{14}$  together with the nitrogen to which they are attached form a 4-7 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S; and

 $R^{15}$  is selected from  $C_1\text{--}C_6$  alkyl,  $\text{--}C_0\text{--}C_4$  alkyl-Ar,  $\text{--}C_0\text{--}C_4$  alkyl-C $_3\text{--}C_7$  cycloalkyl;

provided that R<sup>10</sup> and R<sup>11</sup> are not both H when Z is CH or N, Y is -O(CR<sup>4</sup>R<sup>5</sup>)-, n is 3, m is 1 and each R<sup>4</sup>, R<sup>5</sup>, R<sup>6</sup>, R<sup>7</sup> are H, W³ is H, p is 0 or p is 1 or 2 and R<sup>1</sup> and R<sup>2</sup> are each H, k is 0 or k is 1 and R³ is halo or C<sub>1</sub>-C<sub>4</sub> alkoxy, q is 0 or q is 1 or 2 and R<sup>8</sup> and R<sup>9</sup> are each H, Q is unsubstituted phenyl or Het, or phenyl substituted by one or more substituents selected from halo, -CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>3</sub>, -CF<sub>3</sub>, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -OCH<sub>2</sub>CH<sub>2</sub>OH, -OCF<sub>3</sub>, -OCF<sub>2</sub>H, -SCH<sub>3</sub>, -SCF<sub>3</sub>, -SO<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>3</sub>, -OH, -OCH<sub>2</sub>CO<sub>2</sub>H, -CH<sub>2</sub>CONH<sub>2</sub>, -NO<sub>2</sub>, -CN, -N(CH<sub>3</sub>)<sub>2</sub>, and -NHC(O)CH<sub>3</sub>, or Het substituted by one or more substituents selected from: -C<sub>1</sub>-C<sub>3</sub> alkyl, -OC<sub>1</sub>-C<sub>4</sub> alkyl, -CH<sub>2</sub>OH, -CO<sub>2</sub>H, -CO<sub>2</sub>CH<sub>2</sub>CH<sub>3</sub>, -CO<sub>2</sub>-tert-C<sub>4</sub>H<sub>9</sub> alkyl, -CO<sub>2</sub>CH<sub>2</sub>-phenyl, -CONH<sub>2</sub>, -C(O)phenyl, -C(O)CH<sub>3</sub>, -CH<sub>2</sub>CH<sub>2</sub>-phenyl, and oxo, t is 0, and W¹ and W² are each independently selected from unsubstituted cyclohexyl and unsubstituted phenyl;

or a pharmaceutically acceptable salt or solvate thereof.

40. The method according to claims 29 or 39, wherein  $R^1$ ,  $R^2$ ,  $R^3$ ,  $R^6$ ,  $R^7$ ,  $R^8$ ,  $R^9$  and  $W^3$  are each H;  $R^4$  and  $R^5$  are each independently selected from H and

 $C_1$ - $C_4$  alkyl,  $R^{10}$  and  $R^{11}$  are each independently selected from H,  $C_1$ - $C_{10}$  alkyl,  $-C_1$ - $C_4$  alkyl-O-Ar,  $-S(O)_2C_1$ - $C_4$  alkyl,  $-S(O)_2$ -Ar,  $-C_0$ - $C_4$  alkyl-Het, where the Het group is selected from imidazolyl, thienyl (thiophenyl), morpholinyl, thiomorpholinyl, furyl, tetrahydrofuranyl, pyridyl, isoxazolyl, oxadiazolyl, triazolyl and thiazolyl; or  $R^{10}$  and  $R^{11}$ , together with the nitrogen to which they are attached, form a substituted or unsubstituted 4-7 membered heterocyclic ring which optionally contains one additional heteroatom selected from N and O, wherein the substituted ring is substituted with  $C_1$ - $C_4$  alkyl, wherein when said  $C_0$ - $C_4$  alkyl is  $C_1$ - $C_4$  alkyl, said  $C_1$ - $C_4$  alkyl is unsubstituted or substituted by  $-CO_2$ H or  $-CO_2$ (unsubstituted  $C_1$ - $C_6$  alkyl); Z is CH; Y is -O- or  $-C(R^4)(R^5)$ -; Q is a substituted phenyl group, containing two substituents selected from halo and  $C_1$ - $C_4$  haloalkyl; P is 0, 1 or 2; P is 3; P is 0; and P are aryl or P is aryl and P is aryl or P alkyl; or a pharmaceutically acceptable salt or solvate thereof.

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- The method according to claims 29 or 39, wherein R<sup>1</sup>, R<sup>2</sup>, R<sup>3</sup>, R<sup>6</sup>, R<sup>7</sup>, 15 41. R<sup>8</sup>, R<sup>9</sup> and W<sup>3</sup> are each H; ; R<sup>4</sup> and R<sup>5</sup> are each independently selected from H and methyl: R10 and R11 are each independently selected from H, methyl, ethyl, imidazol-2-yl-methyl-, 5-bromo-thiophen-2-yl-methyl- (or 5-bromo-thien-2-yl-methyl-). thiophen-2-yl-methyl- (or thien-2-yl-methyl-), 2-methoxy-ethyl-, 2-dimethylamino-ethyl-, 2-morpholin-4-yl-ethyl-, 2-methoxy-1-methyl-ethyl-, 2-methoxy-ethyl-, furan-2-yl-methyl-, 20 3-methyl-isoxazol-5-yl-methyl-, 2-thiomorpholin-4-yl-ethyl-, 2-pyrrolidin-1-yl-ethyl-, pyridin-3-yl-methyl-, 2-pyridin-2-yl-ethyl-, 3-phenoxy-ethyl-, 3-isopropoxy-propyl-, 3-methoxy-propyl-, 5-methyl-[1,3,4] oxadiazol-2-yl-methyl-, 4-methyl-thiazol-2-ylmethyl-, 1-thiophen-2-yl-ethyl-, thiophen-3-yl-methyl- 5-methyl-4H-[1,2,4]triazol-3-ylmethyl-, pyridin-2-yl-methyl-, tetrahydrofuran-2-yl-methyl-, 1-ethyl-pyrrolidin-2-yl-25 methyl-, octyl, decyl, 2-(2-hydroxy-ethoxy)-ethyl-, 1-carboxy-thiophen-2-yl-methyl- (or 1carboxy-thien-2-yl-methyl-), phenyl, methyl-sulfonyl- (mesyl), phenyl-sulfonyl- (benzene sulfonyl), or R<sup>10</sup> and R<sup>11</sup>, together with the nitrogen to which they are attached, form an azetidinly, pyrrolidinyl, piperidnyl, azepanyl, 4-methyl-piperazin-1-yl, or morpholin-4-yl group; Z is CH; Y is -O-; Q is 2-chloro-3-(trifluoromethyl)phenyl; p is 1; n is 3; q is 1; 30 k is 0; t is 0; m is 1; and  $W^1$  and  $W^2$  are each unsubstituted phenyl or  $W^1$  is unsubstituted phenyl and W2 is methyl; or a pharmaceutically acceptable salt or solvate thereof.
- 35 42. The method according to claims 29 or 39, wherein at least one of Y, W<sup>1</sup>, W<sup>2</sup>, W<sup>3</sup>, t, R<sup>1</sup>, R<sup>2</sup>, R<sup>4</sup>, R<sup>5</sup>, R<sup>6</sup>, R<sup>7</sup>, R<sup>8</sup>, R<sup>9</sup>, R<sup>10</sup> or R<sup>11</sup> is defined as follows:

  wherein:

Y is -S-, -N( $R^{12}$ )-, or -C( $R^4$ )( $R^5$ )-; or

W1 is Het optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3 - C_6 \text{ alkyl-} C_0 - C_6 \text{ alkyl-} CO_2 R^{12}, - C_0 - C_6 \text{ alkyl-} C(O) SR^{12}, - C_0 - C_6 \text{ alkyl-} CONR^{13} R^{14},$  $-C_0-C_6$  alkyl-COR<sup>15</sup>,  $-C_0-C_6$  alkyl-NR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-SR<sup>12</sup>,  $-C_0-C_6$  alkyl-OR<sup>12</sup>,  $-C_0-C_6 \text{ alkyl-SO}_3H, -C_0-C_6 \text{ alkyl-SO}_2NR^{13}R^{14}, -C_0-C_6 \text{ alkyl-SO}_2R^{12}, -C_0-C_6 \text{ alkyl-SO}R^{15}, -C_0-C_6 \text{ alkyl-SO}_2R^{12}, -C_0-C_6 \text{ alkyl-SO}_2R^{12}$ 5  $-C_0-C_6$  alkyl-OCOR<sup>15</sup>,  $-C_0-C_6$  alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6$  alkyl-OC(O)OR<sup>15</sup>,  $-C_0-C_6$  alkyl-NR<sup>13</sup>C(O)OR<sup>15</sup>,  $-C_0-C_6$  alkyl-NR<sup>13</sup>C(O)NR<sup>13</sup>R<sup>14</sup>, and -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said C<sub>1</sub>-C<sub>6</sub> alkyl, is optionally unsubstituted or substituted by one or more halo substituents; or  $W^2$  is H, halo,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl, - $C_0$ - $C_6$  alkyl- $NR^{13}R^{14}$ , 10  $-C_0-C_6 \text{ alkyl-SR}^{12}, -C_0-C_6 \text{ alkyl-OR}^{12}, -C_0-C_6 \text{ alkyl-CO}_2 \\ R^{12}, -C_0-C_6 \text{ alkyl-C(O)SR}^{12}, -C$ -C<sub>0</sub>-C<sub>6</sub> alkyl-CONR<sup>13</sup>R<sup>14</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OCOR<sup>16</sup>,  $-C_{0}-C_{6} \text{ alkyl-OCONR}^{13} \text{R}^{14}, \ -C_{0}-C_{6} \text{ alkyl-NR}^{13} \text{CONR}^{13} \text{R}^{14}, \ -C_{0}-C_{6} \text{ alkyl-NR}^{13} \text{COR}^{15},$ -C0-C6 alkyl-Het, -C1-C6 alkyl-Ar or -C1-C6 alkyl-C3-C7 cycloalkyl, wherein said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents, 15 and wherein the C<sub>3</sub>-C<sub>7</sub> cycloalkyl, Ar and Het moieties of said -C<sub>0</sub>-C<sub>6</sub> alkyl-Het, -C<sub>1</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>1</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl are optionally unsubstituted or substituted with one or more groups independently selected from halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $C_3$ - $C_6$  alkynyl,  $-C_0$ - $C_6$  alkyl- $CO_2$ R<sup>12</sup>,  $-C_0$ - $C_6$  alkyl-C(O)SR<sup>12</sup>,  $-C_{0}-C_{6} \text{ alkyl-CONR}^{13} \text{R}^{14}, -C_{0}-C_{6} \text{ alkyl-COR}^{15}, -C_{0}-C_{6} \text{ alkyl-NR}^{13} \text{R}^{14}, -C_{0}-C_{6} \text{ alkyl-SR}^{12}, -C_{0$ 20  $-C_0-C_6 \text{ alkyl-} \\ OR^{12}, -C_0-C_6 \text{ alkyl-} \\ SO_3H, -C_0-C_6 \text{ alkyl-} \\ SO_2NR^{13}R^{14}, -C_0-C_6 \text{ alkyl-} \\ SO_2R^{12}, -C_0-$ -C<sub>0</sub>-C<sub>6</sub> alkyl-SOR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>8</sub> alkyl-OC(O)NR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6 \text{ alkyl-OC(O)OR}^{15}, -C_0-C_6 \text{ alkyl-NR}^{13} C(O)OR^{15}, -C_0-C_6 \text{ alkyl-NR}^{13} C(O)NR^{13}R^{14}, -C_0-C_6 \text{ alkyl-NR}^{15} C(O)NR^{15}R^{14}, -C_0-C_6 \text{ alkyl-NR}^{15} C(O)NR^{15}R^{15}, -C_0-C_6 \text{ alkyl-NR}^{15} C(O)NR^{15}R$ and - $C_0$ - $C_6$  alkyl-NR<sup>13</sup>COR<sup>15</sup>, where said  $C_1$ - $C_6$  alkyl, is optionally unsubstituted or substituted by one or more halo substituents; or 25  $W^3$  is halo,  $C_1$ - $C_6$  alkyl, - $C_0$ - $C_6$  alkyl- $NR^{13}R^{14}$ , - $C_0$ - $C_6$  alkyl- $SR^{12}$ ,  $-C_0-C_6$  alkyl $-OR^{12}$ ,  $-C_0-C_6$  alkyl $-CO_2R^{12}$ ,  $-C_0-C_6$  alkyl $-C(O)SR^{12}$ ,  $-C_0-C_8$  alkyl $-CONR^{13}R^{14}$ , -C<sub>0</sub>-C<sub>6</sub> alkyl-COR<sup>15</sup>, -C<sub>0</sub>-C<sub>6</sub> alkyl-OCOR<sup>15</sup>, -C<sub>0</sub>-C<sub>8</sub> alkyl-OCONR<sup>13</sup>R<sup>14</sup>,  $-C_0-C_6 \text{ alkyl-NR}^{13} \text{CONR}^{13} \text{R}^{14}, -C_0-C_6 \text{ alkyl-NR}^{13} \text{COR}^{15}, -C_0-C_6 \text{ alkyl-Het, } -C_1-C_6 \text{ alkyl-Ar}$ or - $C_1$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl, wherein said  $C_1$ - $C_6$  alkyl is optionally unsubstituted or 30 substituted by one or more halo substituents; or t is 1; or

at least one R<sup>1</sup> or R<sup>2</sup> is halo, C<sub>3</sub>-C<sub>6</sub> alkenyl, C<sub>3</sub>-C<sub>6</sub> alkynyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-NR<sup>13</sup>R<sup>14</sup>, -C<sub>1</sub>-C<sub>6</sub> alkyl-OR<sup>12</sup>, -C<sub>1</sub>-C<sub>6</sub> alkyl-SR<sup>12</sup>, -C<sub>1</sub>-C<sub>6</sub> alkyl-Het, -C<sub>1</sub>-C<sub>6</sub> alkyl-Ar and -C<sub>1</sub>-C<sub>6</sub> alkyl-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, or R<sup>1</sup> and R<sup>2</sup> together with the carbon to which they are attached form a 3-5 membered carbocyclic or heterocyclic ring, wherein said heterocyclic ring contains one, or more heteroatoms selected from N, O, and S, where

said C<sub>1</sub>-C<sub>6</sub> alkyl is optionally unsubstituted or substituted by one or more halo substituents; or

at least one  $R^4$  or  $R^5$  is halo,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_6$  alkyl-Het,  $-C_0$ - $C_6$  alkyl-Ar or  $-C_0$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl; or

at least one  $R^6$  or  $R^7$  is halo,  $C_1$ - $C_6$  alkyl,  $-C_0$ - $C_6$  alkyl-Het,  $-C_0$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl; or

at least one of  $R^8$  or  $R^9$  is halo, -C0-C6 alkyl-Het, -C0-C6 alkyl-Ar or -C0-C6 alkyl-C3-C7 cycloalkyl; or

at least one of  $R^{10}$  or  $R^{11}$  is  $C_1\text{-}C_6$  alkyl,  $C_3\text{-}C_6$  alkenyl,  $C_3\text{-}C_6$  alkynyl,

10  $-C_0-C_6$  alkyl-Ar,  $-C_0-C_6$  alkyl-Het,  $-C_0-C_6$  alkyl- $C_3-C_7$  cycloalkyl,  $-C_0-C_6$  alkyl-O-Ar,

-C<sub>0</sub>-C<sub>6</sub> alkyl-O-Het, -C<sub>0</sub>-C<sub>6</sub> alkyl-O-C<sub>3</sub>-C<sub>7</sub> cycloalkyl, -C<sub>0</sub>-C<sub>6</sub> alkyl-S(O)<sub>x</sub>-C<sub>1</sub>-C<sub>6</sub> alkyl,

 $-C_0-C_6 \text{ alkyl-}S(O)_x-Ar, -C_0-C_6 \text{ alkyl-}S(O)_x-Het, -C_0-C_6 \text{ alkyl-}S(O)_x-C_3-C_7 \text{ cycloalkyl,}\\$ 

- $C_0$ - $C_6$  alkyl-NH-Ar, - $C_0$ - $C_6$  alkyl-NH-Het, - $C_0$ - $C_6$  alkyl-NH- $C_3$ - $C_7$  cycloalkyl,

 $-C_0-C_6$  alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Ar,  $-C_0-C_6$  alkyl-N(C<sub>1</sub>-C<sub>4</sub> alkyl)-Het,

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C<sub>1</sub>-C<sub>6</sub> alkyl).

- $C_0$ - $C_6$  alkyl-N( $C_1$ - $C_4$  alkyl)- $C_3$ - $C_7$  cycloalkyl, - $C_0$ - $C_6$  alkyl-Ar, - $C_0$ - $C_6$  alkyl-Het or - $C_0$ - $C_6$  alkyl- $C_3$ - $C_7$  cycloalkyl, where x is 0, 1 or 2, or

 $R^{10}$  and  $R^{11}$ , together with the nitrogen to which they are attached, form a 4-7 membered heterocyclic ring which optionally contains one or more additional heteroatoms selected from N, O, and S, wherein said  $C_1$ - $C_6$  alkyl is optionally substituted by one or more of the substituents independently selected from the group halo, -OH, -SH, -NH<sub>2</sub>, -NH(unsubstituted  $C_1$ - $C_6$  alkyl), -N(unsubstituted  $C_1$ - $C_6$  alkyl) (unsubstituted  $C_1$ - $C_6$  alkyl), unsubstituted -OC<sub>1</sub>- $C_6$  alkyl, -CO<sub>2</sub>H, -CO<sub>2</sub>(unsubstituted  $C_1$ - $C_6$  alkyl), -CONH<sub>2</sub>, -CONH(unsubstituted  $C_1$ - $C_6$  alkyl), -SO<sub>3</sub>H, -SO<sub>2</sub>NH<sub>2</sub>, -SO<sub>2</sub>NH(unsubstituted  $C_1$ - $C_6$  alkyl) and -SO<sub>2</sub>N(unsubstituted  $C_1$ - $C_6$  alkyl) (unsubstituted

- 43. The method according to claims 29 or 39, wherein at least one of  $R^4$ ,  $R^5$ ,  $R^{10}$ ,  $R^{11}$ , or  $W^2$  is defined as follows, wherein at least one of  $R^4$ ,  $R^5$ ,  $R^{10}$  or  $R^{11}$  is not H, or  $W^2$  is  $C_1$ - $C_4$  alkyl or Het.
  - The method according to claims 29 or 39, provided that  $R^{10}$  and  $R^{11}$  are not both H when: Z is CH, CR³ or N, wherein when Z is CH or CR³, k is 0-4 and when Z is N, k is 0-3; Y is -O-; W¹ and W² are each independently  $C_3$ - $C_8$  cycloalkyl or aryl; wherein said  $C_3$ - $C_8$  cycloalkyl and Ar are optionally unsubstituted or substituted as defined herein; Q is selected from  $C_3$ - $C_8$  cycloalkyl, Ar and 4-8 membered Het; wherein said  $C_3$ - $C_8$  cycloalkyl, Ar and Het are optionally unsubstituted or substituted as defined herein; W³ is H; p is 0-6; n is 2-8; m is 0 or 1; q is 0 or 1; t is 0; each  $R^1$  and  $R^2$  are

independently H,  $C_1$ - $C_6$  alkyl,  $-OC_1$ - $C_6$  alkyl or  $-SC_1$ - $C_6$  alkyl; each  $R^3$  is the same or different and is independently halo, cyano, nitro,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl,  $-OC_1$ - $C_6$  alkyl,  $-C_0$ - $C_6$  alkyl- $CO_2R^{12}$ ,  $-COR^{15}$ ,  $-SR^{12}$ ,  $-SOR^{15}$ ,  $-SO_2R^{12}$  (where  $R^{12}$  is H,  $C_1$ - $C_6$  alkyl or  $C_3$ - $C_6$  alkenyl and  $R^{15}$  is  $C_1$ - $C_6$  alkyl or  $C_3$ - $C_6$  alkenyl),  $-OCOC_1$ - $C_6$  alkyl,  $-OC(O)NR^{13}R^{14}$ ,  $-CONR^{13}R^{14}$ ,  $-C_0$ - $C_6$  alkyl- $NR^{13}R^{14}$  (where each  $R^{13}$  and each  $R^{14}$  are independently selected from H,  $C_1$ - $C_6$  alkyl,  $C_3$ - $C_6$  alkenyl, and  $C_3$ - $C_6$  alkynyl) or a 5-6 membered Het; each  $R^4$ ,  $R^5$ ,  $R^6$ ,  $R^7$  and  $R^8$  are H; and  $R^9$  is H or  $C_1$ - $C_6$  alkyl;

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- 45. A method for the prevention or treatment of an LXR mediated disease or condition comprising administering a therapeutically effective amount of a compound selected from:
  - 2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-*N*-methyl-acetamide,
  - 2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-N,N-dimethyl-acetamide,
  - 2-(3-{3-[(2-chloro-3-(trifluoromethyl)-benzyl)-(2,2-diphenylethyl)-amino]-propoxy}phenyl)-N-ethyl-acetamide,
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N,N-bis-(2-methoxy-ethyl)-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-diphenylethyl-amino]-propoxy}-phenyl)-N-thiophen-3-ylmethyl-acetamide;
  - 2-(3-{3-[(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]-propoxy}-phenyl)acetamide;
  - 2-(3-[3-[(2-chloro-3-trifluoromethyl-benzyl)-((R)-2-phenyl-propyl)-amino]-propoxy}-phenyl)-*N*-methyl-acetamide;
  - and a stereoisomer, a stereoisomeric mixture or racemate thereof and a pharmaceutically acceptable salt or solvate thereof.
- 46. The method according to any one of claims 29-39, wherein said LXR mediated disease or condition is cardiovascular disease.
  - 47. The method according to any one of claims 29-39 wherein said LXR mediated disease or condition is atherosclerosis.
- 35 48. The method according to any one of claims 29-39, wherein said LXR mediated disease or condition is inflammation.

49. A method for increasing reverse cholesterol transport, said method comprising administering a therapeutically effective amount of a compound according to any one of claims any one of claims 29-39.

- 5 50. A method for inhibiting cholesterol absorption, said method comprising administering a therapeutically effective amount of a compound according to any one of claims 29-39.
- 51. A compound according to any one of claims 1-26 for use as a medicament.
  - 52. Use of a compound according to any one of claims 1-26 for the preparation of a medicament for the prevention or treatment of an LXR mediated disease or condition.
  - 53. Use of a compound according to any one of claims 1-26 for the preparation of a medicament for the prevention or treatment of cardiovascular disease.
  - 54. Use of a compound according to any one of claims 1-26 for the preparation of a medicament for the prevention or treatment of atherosclerosis.
    - 55. Use of a compound according to any one of claims 1-26 for the preparation of a medicament for the prevention or treatment of inflammation.
- 25 56. Use of a compound according to any one of claims 1-26 for the preparation of a medicament for increasing reverse cholesterol transport.
  - 57. Use of a compound according to any one of claims 1-26 for the preparation of a medicament for inhibiting cholesterol absorption.
  - 58. A pharmaceutical composition comprising a compound according to any one of claims 1-26 for use in the prevention or treatment of an LXR mediated disease or condition.

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